



THE TAMILNADU CO-OPERATIVE MILK PRODUCERS' FEDERATION LTD
No. 3A, Aavin Illam Pasumpon Muthuramalinganar Salai,
Nandanam, Chennai 600035

Expression of Interest (EOI)
Tender for Sale of Ice-Cream
Through Appointment of Stockist

Ref No. 4042/WSD/MKG/2022
Date: 13.01.2023

Last Date & Time for Submission of Tender:
20.02.2023 & 3:00 PM

Date & Time for Opening of Tender:
21.02.2023 & 3.00 PM

Tender Details

1	Tender Title	Tender for Sale of Ice Creams through Appointment of Stockist for one year 2023-2024		
2	Tender Reference No.	Ref No. 4042/WSD/MKG/2022		
3	Product Category	Food Products		
4	Sub Category	Ice Cream		
5	Entry Values (INR / USD / EUR) To be paid through online e-portal	EMD Rs 1,00,000/-	Document Cost Can be download at free of cost	Tender Fee Rs.1000/-
6	Tender Type	Sales		
7	Location	Tamilnadu		
8	First Announcement Date Pre-Bid Meeting	Date 01.02.2023 Date 10.02.2023 3.00pm		
9	Last Date of Sale of Tender Document	Date 20.02.2023 Time 3.00PM		
10	Last Date for Submission	Date 20.02.2023 Time 3.00PM		
11	Technical Bid Opening Date	Date 21.02.2023 Time 3.00 PM		

Contact Details of the Tender inviting Authority

12	Name & Designation	The Joint Managing Director,
13	Telephone	Off:044-23464528-533
14	Fax	044-23464536
15	E.Mail	gmmarketingaavin@gmail.com
16	Address for Conducting Pre-Bid and Opening of tender.	The Joint Managing Director, TCMPF Ltd., Aavinllam, 3-A, 3 rd Floor, Pasumpon Muthuramalinganar Salai, Marketing Unit, Nandanam, Chennai-600035.
17	City / Pin Code	Chennai – 600035

The tenderers should submit their bids only through eProcurement Portal (<https://tntenders.gov.in>). All other details can be seen in the tender documents, the tender documents can be downloaded from www.aavin.tn.gov.in and <https://tntenders.gov.in>. Corrigendum / Addendum to this publication, if any would appear only on the above said websites. The Technical Bids shall be opened through online eProcurement Portal (<https://tntenders.gov.in>) on aforesaid date at above mentioned address.

Joint Managing Director

1. Preamble

The Tamil Nadu Cooperative Milk Producers Federation known by the brand name “aavin” is producing varieties of ice-creams at Chennai, Madurai and Salem with a total installed capacity of about 45,000litre per day and has got an additional capacity of 10,000litre per day to produce Kulfi at Villupuram, Salem, Vellore, Krishnagiri and Tirunelveli. Further the Federation and its affiliated coop district unions are in the process of expanding the installed capacity for producing ice creams. Having adequate capacity to cater the market, TCMPF Ltd., wishes to award contract for sale of Ice-Creams through appointment of Stockist at various locations in Chennai Metro and other Districts of Tamil Nadu. The trade margin for sale of Ice cream is 30% on the MRP.

In this regard, TCMPF Ltd., invites interested dealers with adequate eligibility to send their Expression of Interest in the prescribed format for getting appointed as stockist for a period of 1 year for sale of ice creams at different areas mentioned in **Annexure -1**. The list of ice-Creams varieties produced by TCMPF Ltd., and its affiliated Unions along with MRP is mentioned in **Annexure -2**.

The interested Tenderers have to participate in the eTender and submit their Expression of Interest only through online (www.tntenders.gov.in) along with the necessary supportive documents.

TECHNICAL BID
Form- 1

**DETAILS TO BE FILLED BY THE APPLICANT FOR APPOINTMENT OF STOCKIST
FOR AAVIN ICECREAM**

1. Registered Name &
Address of the firm:
2. Whether Proprietorship Or Partnership:
(Copy to be enclosed)
3. Name of the Applicant (Block letters):
4. Date of birth & age :
5. Educational Qualification :
6. Address for Communication :
7. Phone Number:
Office Nos.:
Mobile Nos.:
Residence Nos.:
E-mail address:
8. Name & Address of Branch Office/s, if any:
9. GST Registration Details:
10. PANCARD No.:
10. Licence No / date obtained under
Municipal / Shops and Establishment Act:
(Attested copies to be enclosed)
10. Nature and Details of present line of business/es:

Company / Brand
Products dealt
Appointed Year
Annual Turnover
Areas Covered
No. of Outlets

<p><u>Affix latest</u> <u>passport size</u> <u>photo here</u> <u>Owner /</u> <u>Proprietor /</u> <u>Partner</u></p>

SIGNATURE OF TENDERER WITH SEAL

11. Areas intended to be covered for AAVIN Ice-cream: **(Refer Annexure - 1)**

Area Code	Location Name

12. Infrastructure Facilities Available:

A) Details Cold Storage Godown : (-24° C or less) own / rent / lease

- i) Dimension / size :
- ii) Storage Capacity :
- iii) Address and Location :

(Rent / lease) - Agreement copy to be enclosed / document

FSSAI Certificate No :
ISO or any other quality Certificates' details :
(Copy to be enclosed)

B) Details Registration Certificate for both Delivery Vehicle:

- i) Number / type of vehicle/s :
- ii) Capacity :

C) Staff Employed:

Details	Name	Contact No.
1. Office		
2. Sales		

13. Associate or Sister Concerns (If any):
Name and Address
Established Year
Products Dealt with Annual Turnover
Company Products

14. Ability to invest funds for stocking and distribution of AAVIN Ice cream
(In Rs):

15. Name and Address of Banker:

14. Details regarding Business handled earlier and discontinued:

Company Products :
Dealt From /TO :

Annual Turnover :
Reasons for Discontinuing :

**SIGNATURE OF THE WITNESS
WITH DATE & ADDRESS**

**SIGNATURE OF THE TENDERER
WITH DATE & SEAL**

1.

2.

2. Scope of Work

1. The stockist shall be awarded contract for sale of Ice creams in the area/areas assigned to them for a period of 1 year.
2. The stockist shall give indent for ice creams well in advance through mobile application or in the prescribed format, preferably before 2 working days from the date of supply.
3. The stockist shall make payment towards the value of the invoice through RTGS and the payment details shall be shared with products accounts section.
4. Upon confirmation, the stockist shall deploy reefer vehicle to receive the stocks from the dairies/storage locations.
5. The Stockist shall abide the modalities followed during the supply of stocks at dairies/storage locations without any deviation.
6. The stocks once delivered to the stockist will not be taken back by the Federation for any reason.
7. The stockist should ensure that the ice cream stocks are maintained under the cold chain preferably at -24°Celsius throughout the entire supply chain from the point of receipt of the stocks.
8. Any damages observed to ice creams which includes formation of frost or if the ice cream is found to be stored above -18° Celsius or any reasons not mentioned herewith which affects the quality of ice creams during any inspections/Audit then recovery of same will be charged from the stockist.

9. The stockist is expected to maintain the stocks in the cold room and reefer vehicles as per the FSSAI prescribed guidelines
10. The stockist shall make arrangements for dispatch of ice creams on FIFO basis and in batch wise and code wise manner.
11. The stockist should deploy adequate manpower for increasing the sale of ice creams and TCMPPF Ltd will not provide any payments for the same.
12. The stockist shall sell ice creams to retail outlets only in the areas allocated to them as per the guidelines set by TCMPPF Ltd., from time to time and they should not sell in other areas.
13. The stockist shall share the details of sales made to retail outlets on a daily basis and take necessary actions to improve the sales at these outlets. TCMPPFL Ltd., shall consider to provide cold storage facilities such as bottle coolers, deep freezers and visi-coolers to retail outlets based on the availability and expected sales outcome.
14. The stockist shall maintain adequate stocks of ice cream in their cold rooms at all time and ensure that the market is catered without any shortages or complaints.
15. The cold room and the reefer vehicle are to be maintained in proper condition by the stockist and this will be audited by TCMPPF Ltd., through regular/surprise inspections.
16. The stockist shall arrange to deploy the point of purchase merchandise at all retail outlets based on the campaign run by TCMPPF Ltd., from time to time.

17. The stockist are expected to lift a minimum quantity of ice cream and their performance will be reviewed from time to time.
18. If the performance of the stockist is not as per the commitments mentioned in the commercial bid or if the market is not realized to its full potential, TCMPF Ltd., shall appoint additional stockist for the same area as a whole or partially at its discretion.
19. Incentives may be offered based on performance of the stockist at the discretion of the Federation from time to time

3. Qualification Criteria

1. Cold Storage: The Tenderer should possess cold storage capacity for storing a minimum of 5000litre of ice cream. The cold storage may be in the form of chest freezers or cold room. The cold room may be owned / leased by the applicant. The applicable supportive documents should be furnished along with the tender.
2. Reefer Vehicle: The Tenderer should possess reefer vehicle with a minimum carrying capacity of 500litre of ice cream. The reefer vehicle may be owned / leased by the applicant. The applicable supportive documents should be furnished along with the tender.
3. If the tenderer has applied for sale of ice creams at more than one area, they should possess additional infrastructure of Reefer vehicle (minimum 500litre capacity) and cold storage (5000 litre capacity) for each and every area.

4. The Tenderer must have successfully executed one similar contract involving sale of ice creams or other FMCG products in last 3 years of time and PO copy of the concern organization is required for reference purpose. Data will not be used or disclosed anywhere and it will be just for verification purpose.
5. The bidder shall have an average annual sales turnover of at least 1 crores during the last 3 financial years duly certified by a practicing chartered accountant.
6. The following documents shall be valid during the course of tender process and further during the contract period.
 1. Company Incorporation Certificate / Memorandum of Association / Partnership deed.
 2. PAN No.
 3. GST No.
 4. FSSAI Certificate (for both vehicle and storage facility)
 5. Registration certificate, Fitness, Insurance and permit suitable for ice cream transportation of the reefer vehicle.
 6. Road Tax.
 7. Lease documents if applicable

4. EOI - Tender Process

1. The tender documents can be downloaded online from www.tntenders.gov.in / www.aavin.tn.gov.in at free of cost.
2. The tender fee of Rs.1000 inclusive of GST and EMD of Rs.1 Lakh shall be paid through e-portal and the details of the same shall be furnished in the prescribed format in the tender document.

3. A pre-bid meeting will be conducted as scheduled in the tender detail which the tenderers shall interact with the concerned officials of TCMPF Ltd., and clarify their doubts pertaining to the terms and conditions of the tender.
4. The Tender should be submitted only through online at www.tntenders.gov.in along with the necessary supportive documents on or before as schedules in the tender detail.
5. The tenderer shall sign in every page of the tender document and shall ensure that the document is complete in all respects.
6. The person signing the tender should be the Proprietor / Partner / Managing Director or any other person duly authorized to sign the tender document. In the latter case, authorization letter should be attached.
7. The tenderer should read each and every page of the tender document and understand the implications fully and offer the tender only if he could discharge the obligations set out in the tender documents.
8. The offer of the tender in the commercial bid should be valid for a minimum period of 180 days from the date of opening of the Technical Bid.
9. The tenderer who are downloading the document from the website are instructed to look for any corrigendum after the date of pre bid meeting, for any amendments if any issued. They are advised to download the above amendment and enclose it without fail along with the technical bid document, duly authenticating.
10. If the tenderer has already been blacklisted by any Government/ Government Undertakings / companies / Other Cooperative Federations or Unions, the tender will be rejected. In case information about such black- listing comes to the knowledge of the

Federation after awarding of the tender, the contract will be terminated, liquidated damages will be levied apart from taking penal action including blacklisting. The Security Deposit will be forfeited.

5. GENERAL TERMS AND CONDITIONS

1. The Tamilnadu Cooperative Milk Producers' Federation Ltd. will not accept any variations in conditions stipulated in the tender.
2. Any suggestion in the tender, for any modification of the tender conditions will not be entertained and the conditional offer will render the tender invalid.
3. The tenderer can attend the pre-bid meeting where the clarifications sought for by the tenderer will be given and the minutes of the pre-bid meeting will be uploaded in the aavin website.
4. Any failure on the part of the tenderer in performing the contract for the full contract period will render the tenderer liable for penal consequences and liquidated damages as specified in the tender agreement which also forms part of tender document.
5. The tenderers should submit their bids only through eProcurement Portal (<https://tntenders.gov.in>). All other details can be seen in the tender documents, the tender documents can be downloaded from www.aavin.tn.gov.in and <https://tntenders.gov.in>. Corrigendum / Addendum to this publication, if any would appear only on the above said websites. The Technical Bids shall be opened through online eProcurement Portal (<https://tntenders.gov.in>) on aforesaid date at above mentioned address.

6. Period of Contract

1. This tender is for the sale of aavin varieties of ice creams through appointment of stockist for a period of 1 year from the date of awarding the contract.

7. Tender Fees & EMD

1. A Tender fees of Rs.1,000/- inclusive of GST (Non-refundable) and EMD of Rs. 1,00,000/- (Refundable) shall be paid through ePortal. Any tender submitted without the Earnest Money Deposit will be summarily rejected
2. Tender Fee and EMD will not be accepted in any other mode like cash or cheque. The quotation received without Tender Fees and EMD shall not be considered. EMD will carry no interest.
3. In case if the bid has not been accepted, the EMD will be refunded and will not carry any interest. In case, during the physical evaluations, the infrastructure facilities as mentioned in the tender is not available with the bidder, the tender bid will stand rejected and in such cases a token penalty of Rs.5000/- will be deducted from the EMD.

8. Evaluation of Tender

1. Evaluation of Technical Bid

- 1.1 The documents such as PAN, GST registration, FSSAI Certificate and payment of EMD will be verified and the tenderers with valid certificates will be evaluated further. The bids of tenderers who have not submitted valid PAN/GST/FSSAI Certificates/non-remittance of EMD will be rejected.

1.2 The 2nd step of Technical bid consists of evaluating the infrastructure facilities such as reefer vehicles, cold storage facility, past experience, past sales turnover of the tenderer. The supportive documents pertaining to the above aspects will be evaluated and weightage will be offered as detailed below:

Technical Criteria	Weightage points offered
Reefer Vehicle	For every 2 MT capacity – 5 points
Cold Storage	For every 5 MT capacity – 10 points
Past Experience	Frozen Dairy Products – 10 points Chilled Dairy Products - 7 points Ambient Dairy Products / Other FMCG Products – 5 (if the tenderer is dealing with combination of products, then, the products having highest points will alone be taken for ranking)
Sales Turn Over	Upto 2 Crore – 5 points From 2.1 to 4 Crore – 7 points From 4.1 to 6 crore and above - 10 points

The tenderers will be ranked based on the points gained as above.

- 1.3 The infrastructure facilities that are mentioned by the tenderer in the technical bid will be physically verified by a competent team nominated by the tender inviting authority.
- 1.4 Any discrepancies found between the data provided in the technical bid and the outcome of the physical evaluation, the penalty of Rs.5000/- shall be levied upon the tenderer and the same will be deducted from the EMD.
- 1.5 The tender will be pronounced as qualified for opening of commercial bid only if they meet the minimum qualifying requirement as mentioned in the clause 3 of this tender document.

2.0 Evaluation of commercial Bid

1. The sum total of business volume as quoted by the tenderer for one contract period will be considered during the commercial bid evaluation. Weightage points will be assigned to the tenderers as detailed below:

Business Volume in Rs.	Weightage points offered
Rs. 2 Crores (minimum eligibility)	5 points
Rs. For every 2 crores over and above 4 crores of minimum target	2 points

2. The sum total of all points in the technical bid and commercial bid will be calculated and ranking of the tenderer ie., H1, H2, H3 etc will be decided on the basis of descending order of points secure for the contract period of 1 year.

9. Empanelment of Stockist

1. The tenderers who qualify through the technical and physical evaluation will be empaneled for allocation of areas for sale of ice creams. The tenderers shall be ranked based on the total points secured in the technical and commercial bid and area of operation will be allocated based on the preference cited by the tenderer and the designated ranking awarded in the tender.

10. Award of contract

1. The contract shall be awarded based on the rankings obtained by the tenderers during the evaluation process. The tenderers with the highest rank shall be given preference for allocation of areas.

2. If two or more tenderers secure equal points for the same location or area the absolute value of the business volume quoted by the tenderer will be consider for awarding of contract.

11. Execution of Agreement

1. The successful bidder has to execute an agreement on Rs.100/- non-judicial stamp paper incorporating the terms and conditions of this EOI - tender for sale of ice cream through appointment of stockist within 15 days from the date of award of contract.

12. Satisfactory Execution of Contract

1. The tenderer is expected to adhere to the ice cream offtake value as mentioned in the commercial bid without any deviation. If the tenderer fails to lift the ice creams as per the value specified in the commercial bid / final negotiation, TCMPF Ltd., may issue a show cause notice to the tenderer.
2. If the tenderer continues to lift less ice creams for Second consecutive month, the Federation at its discretion shall either terminate the agreement with the stockist or provide reallocation of areas.
3. Further during the course of the contract, if the Federation deems fit, may at its discretion appoint additional stockist for the areas through partial/complete reallocations so as to improve the sale of ice creams.

13. Specification of Reefer Vehicles, Cold Storage

1. The reefer vehicles should have a minimum carrying capacity of 500litre of ice cream carrying capacity and cold storage shall be 5000litres ice cream storage capacity.
2. The quality standards shall adhere to FSSAI norms.

14. Security Deposit

Post issuance of work order the EMD remitted will be converted into Security Deposit. Further for every additional area which has been allocated Rs.1 lakh Security Deposit will be collected additionally. In case of any quality complaints or non-satisfactory performance (not adhering the minimum quantity to be lifted per month) TCMPF Ltd., may recover losses, penalties, applicable GST from the Security Deposit and amount payable to the bidder. After deduction of the same, the balance amount will be released to the bidder. Further, if the losses incurred exceed the value of Security Deposit, the same amount will be claimed from the stockist.

1. The security Deposit shall be returned to stockist after 6 months from the date of completion of the contract with satisfactory performance.

15. Associate Membership:

1. The Tenderer shall become an Associate member by paying the required fees prior to lifting of the stocks.

16. Arbitration:

1. Any claim upto Rs.10 Lakh arising out of any dispute under this contract shall be referred to arbitration before Deputy Registrar (Dairying) Court, Thiruvallur. The decision of the arbitration shall be binding on the tenderer. The language of the arbitration shall be English. All other disputes under this contract shall be referred to the court within the jurisdiction of Chennai.

17. Jurisdictional Limit:

1. In the event of any litigation arising out of this contract, the jurisdictional limit shall be Chennai only.

18. Force Majeure:

1. Should any of the Force Majeure circumstances, namely act of God, natural calamity, fire, Government of India Policy, restrictions (excluding any stock limits), strikes or lock-outs by workmen, war, military operations of any nature and blockades preventing the Tenderer from wholly or partially carrying out their tender obligations, the period stipulated for the performance of the Tender shall be extended for as long as these circumstances prevail, provided that, in the event of these circumstances continuing for more than three months, either party shall have the right to refuse to fulfill its contractual obligations without title to indemnification of any losses it may there by sustain.
2. The tenderer or supplier whoever is unable to carry out its Tender obligation shall immediately advise the other party of the commencement and termination of the circumstances preventing the performances of the tender. A certificate issued by the respective Chamber of Commerce shall be sufficient proof of the existence and duration of such circumstances.
3. I / We hereby declare that I/We read all the tender conditions and the details of annexures enclosed thereof, have fully understood the implications thereof/We also declare that we shall adhere by the rules and regulations of the TCMPFLtd stipulated in the tender document. I / We shall maintain the official decorum and discipline at the time of tender.

The Tamil Nadu Cooperative Milk Producers' Federation Limited		
Annexure - 1		
Code No.	Locations	Areas Include
	Chennai Metro	Corporation Zones
101	Chennai North -1	Thiruvottiyur, Manali
102	Chennai North -2	Madhavaram, Tondiarpet
103	Chennai North -3	Royapuram, Thiru Vi Ka Nagar
104	Chennai South -1	Alandur
105	Chennai South -2	Adyar
106	Chennai South -3	Perungudi, Solinganallur
107	Chennai Central -1	Ambattur, Anna Nagar
108	Chennai Central -2	Kodambakkam, Valasaravakkam
109	Chennai Central -3	Teynampet
Name of the Cooperartive District Union		Districts Included
110	Kancheepuram - Thiruvallur	Kancheepuram, Thiruvallur, Chengalpettu
111	Villupuram	Villupuram, Kallakuruchi,
112	Cuddalore	Cuddalore
113	Vellore	Vellore, Ranipet, Thirupathur
114	Thiruvannamalai	Thiruvannamalai
115	Dharmapuri	Dharmapuri
116	Krishnagiri	Krishnagiri
117	Salem	Salem
118	Namakkal	Namakkal
119	Erode	Erode
120	Tirupur	Tirupur
121	Coimbatore	Coimbatore
122	Nilgiris	Nilgiris
123	Madurai	Madurai
124	Theni	Theni
125	Dindigul	Dindigul, Palani, Kodaikanal
126	Trichy	Trichy, Perambalur, Ariyalur
127	Karur	Karur
128	Thanjavur	Thanjavur, Maladuthurai, Thiruvarur, Nagapattinam
129	Pudukottai	Pudukottai
130	Sivagangai	Sivagangai, Ramanathapuram
131	Virudhunagar	Virudhunagar
132	Tirunelveli	Thirunelveli, Thenkasi
133	Thoothukkudi	Thoothukkudi
134	Kanyakumari	Kanyakumari

The Tamil Nadu Cooperative Milk Producers' Federation Limited
Annexure -2 (1/3)

S.No.	PRODUCT NAME	UNIT in ml	BASIC VALUE Rs.	CGST VALUE Rs.	SGST VALUE Rs.	MRP Rs.
1	CHOCOBAR	0.060	16.94	1.53	1.53	20.00
2	CASSATTA-125ML	0.125	38.14	3.43	3.43	45.00
3	CASSATTA-1000ML	1.000	288.14	25.93	25.93	340.00
4	KULFI BAR 60ML	0.060	25.42	2.29	2.29	30.00
5	AAVIN LONG KULFI 60M	0.060	29.66	2.67	2.67	35.00
6	CLASICONE-VAN100ML	0.100	25.42	2.29	2.29	30.00
7	GRAPE CANDY 60ML	0.060	8.48	0.76	0.76	10.00
8	COLA CANDY 60ML	0.060	8.48	0.76	0.76	10.00
9	STRABERRY CANDY 60ML	0.060	8.48	0.76	0.76	10.00
10	ORANGE CANDY 60ML	0.060	8.48	0.76	0.76	10.00
11	MANGO CANDY 60ML	0.060	8.48	0.76	0.76	10.00
12	PINEAPPLE CANDY 60M	0.060	8.48	0.76	0.76	10.00
13	GRAPE DUET 60ML	0.060	16.94	1.53	1.53	20.00
14	MANGO DUET 60ML	0.060	16.94	1.53	1.53	20.00
15	PINEAPPLE DUET 60ML	0.060	16.94	1.53	1.53	20.00
16	VANILA 50ML	0.050	8.48	0.76	0.76	10.00
17	TWO IN ONE BAR 60ML	0.060	16.94	1.53	1.53	20.00
18	MANGO CORE BAR 60ML	0.060	16.94	1.53	1.53	20.00
19	STRABERRY CORE BAR 60ML	0.060	16.94	1.53	1.53	20.00
20	CHOCO FEAST 65ML	0.065	25.42	2.29	2.29	30.00
21	LOVELY LITCHI125ML	0.125	33.90	3.05	3.05	40.00
22	STRAWBERRY MELT125ML	0.125	33.90	3.05	3.05	40.00
23	CREAMY BUTTERSCOTCH125ML	0.125	33.90	3.05	3.05	40.00
24	BLACKCURRENT BLAST	0.125	38.14	3.43	3.43	45.00
25	CHOCOLATE MANIA 125	0.125	38.14	3.43	3.43	45.00
26	PISTA PASSION125ML	0.125	46.62	4.19	4.19	55.00
27	MANGO 50ML	0.050	8.48	0.76	0.76	10.00
28	LOVELY LITCHI 250ML	0.250	59.32	5.34	5.34	70.00
29	STRAWBERRY MELT 250ML	0.250	59.32	5.34	5.34	70.00
30	CREAMY BUTTERSCOTCH250ML	0.250	59.32	5.34	5.34	70.00
31	BLACKCURRENT BLAST	0.250	63.56	5.72	5.72	75.00
32	CHOCOLATE MANIA 250	0.250	67.80	6.10	6.10	80.00
33	PISTA PASSION 250ML	0.250	80.50	7.25	7.25	95.00
34	LOVELY LITCHI500ML	0.500	105.94	9.53	9.53	125.00
35	STRAWBERRY MELT500ML	0.500	105.94	9.53	9.53	125.00
36	CREAMY BUTTERSCOTCH500ML	0.500	105.94	9.53	9.53	125.00
37	BLACKCURRENT BLAST	0.500	114.40	10.30	10.30	135.00
38	STRABERRY 50ML	0.050	8.48	0.76	0.76	10.00
39	CHOCOLATE MANIA 500ML	0.500	122.88	11.06	11.06	145.00

Annexure -2 (2/3)

S.No.	PRODUCT NAME	UNIT in ml	BASIC VALUE Rs.	CGST VALUE Rs.	SGST VALUE Rs.	MRP Rs.
40	PISTA PASSION 500ML	0.500	144.06	12.97	12.97	170.00
41	STRAWBERRY RIPPLE500ML	0.500	122.88	11.06	11.06	145.00
42	ST. RIPPLE 500ML	1.000	122.88	11.06	11.06	145.00
43	CHOCOLATE RIPPLE 500ML	0.500	122.88	11.06	11.06	145.00
44	CHOCOLATE RIPPLE 500ML	1.000	122.88	11.06	11.06	145.00
45	S.F. KULFI 70ML	1.000	29.66	2.67	2.67	35.00
46	S.F VAN ICE CREAM	1.000	21.18	1.91	1.91	25.00
47	KULFI - PISTA	1.000	29.66	2.67	2.67	35.00
48	KULFI - BADAM	1.000	29.66	2.67	2.67	35.00
49	KULFI - MANGO	1.000	25.42	2.29	2.29	30.00
50	CHOCOLATE 50ML	0.050	10.16	0.92	0.92	12.00
51	KULFI - GRAPE	1.000	25.42	2.29	2.29	30.00
52	KULFI - STRAWBERRY	1.000	25.42	2.29	2.29	30.00
53	KULFI - PINEAPPLE	1.000	25.42	2.29	2.29	30.00
54	KULFI - BLACKCURRANT	1.000	25.42	2.29	2.29	30.00
55	KULFI - LYCHEE	1.000	25.42	2.29	2.29	30.00
56	KULFI - ORANGE	1.000	25.42	2.29	2.29	30.00
57	KULFI - CHOCOLATE	1.000	25.42	2.29	2.29	30.00
58	PISTA 50ML	0.050	10.16	0.92	0.92	12.00
59	BALL-VANILA 125ML	0.125	23.72	2.14	2.14	28.00
60	DRY FRUIT DELIGHT 100ML	0.100	21.18	1.91	1.91	25.00
61	BUTTERSCOTCH 50ML	0.050	10.16	0.92	0.92	12.00
62	VANILA 100ML	0.100	15.26	1.37	1.37	18.00
63	MANGO 100ML	0.100	15.26	1.37	1.37	18.00
64	STRABERRY 100ML	0.100	15.26	1.37	1.37	18.00
65	CHOCOLATE 100ML	0.100	18.64	1.68	1.68	22.00
66	PISTA 100ML	0.100	18.64	1.68	1.68	22.00
67	BADAM.100ML	0.100	18.64	1.68	1.68	22.00
68	BUTTERSCOTCH 100ML	0.100	18.64	1.68	1.68	22.00
69	VANILA 500ML BOWL/BRI	0.500	63.56	5.72	5.72	75.00
70	MANGO 500ML BOWL/BRI	0.500	72.04	6.48	6.48	85.00
71	STRABERRY 500ML BOWL/BRI	0.500	72.04	6.48	6.48	85.00
72	CHOCOLATE 500ML BOWL/BRI	0.500	80.50	7.25	7.25	95.00
73	PISTA 500ML BOWL/BRI	0.500	80.50	7.25	7.25	95.00
74	BADAM.500ML BOWL/BRI	0.500	80.50	7.25	7.25	95.00
75	BUTTERSCOTCH500ML BOWL/BRI	0.500	80.50	7.25	7.25	95.00
76	CLASICONE-CHO 100ML	0.100	25.42	2.29	2.29	30.00
77	VANILA 1000ML BOWL/BRI	1.000	127.12	11.44	11.44	150.00
78	MANGO 1000ML BOWL/BRI	1.000	131.36	11.82	11.82	155.00
79	STRABERRY 1000ML BOWL/BRI	1.000	131.36	11.82	11.82	155.00

Annexure -2 (3/3)

S.No.	PRODUCT NAME	UNIT in ml	BASIC VALUE Rs.	CGST VALUE Rs.	SGST VALUE Rs.	MRP Rs.
80	CHOCOLATE 1000ML BOWL/BRI	1.000	144.06	12.97	12.97	170.00
81	PISTA 1000ML BOWL/BRI	1.000	148.30	13.35	13.35	175.00
82	BADAM 1000ML BOWL/BRI	1.000	152.54	13.73	13.73	180.00
83	BUTTERSCOTCH1000ML BOWL/BRI	1.000	152.54	13.73	13.73	180.00
84	PINEAPPLE 1000MLBO/B	1.000	127.12	11.44	11.44	150.00
85	PINEAPPLE.4500ML	4.500	508.48	45.76	45.76	600.00
86	VANILA 4500ML	4.500	508.48	45.76	45.76	600.00
87	MANGO 4500ML	4.500	508.48	45.76	45.76	600.00
88	STRABERRY 4500ML	4.500	508.48	45.76	45.76	600.00
89	CHOCOLATE 4500ML	4.500	508.48	45.76	45.76	600.00
90	PISTA 4500ML	4.500	508.48	45.76	45.76	600.00
91	BADAM 4500ML	4.500	508.48	45.76	45.76	600.00
92	BUTTERSCOTCH4500ML	4.500	508.48	45.76	45.76	600.00

COMMERCIAL BID

This is a specimen copy of BOQ
The sale value should be quoted only in the BOQ.XLS file

Tender Inviting Authority: The Joint Managing Director, DMPP Ltd.,
 Name of Work: Expression of Interest (EOI) Tender for Sale of Ice-Cream Through Appointment of Stockist
 Contract No: 442/WSP/DMPP/2022

PRICE SCHEDULE
 (The BOQ quantities must be modified as per the bidder and the same shall be indicated after filling the relevant column, also the bidder is liable to be rejected for this tender. Bidder are allowed to enter the Bidder Name and Volume only)

Sl. No.	ITEM #	NUMBER #	NUMBER #																	ITEM #
			March 2023	April 2023	May 2023	June 2023	July 2023	August 2023	September 2023	October 2023	November 2023	December 2023	January 2024	February 2024	Prepared Annual Sales Volume					
	Name of the Area	Area Code	Solar (In Rs.)	Solar (In Rs.)	Solar (In Rs.)	Solar (In Rs.)	Solar (In Rs.)	Solar (In Rs.)	Solar (In Rs.)	Solar (In Rs.)	Solar (In Rs.)	Solar (In Rs.)	Solar (In Rs.)	Solar (In Rs.)	Solar (In Rs.)	Solar (In Rs.)	Solar (In Rs.)	In Words		
1	Channalamb-1	01																0.00	0.00	
2	Channalamb-2	02																0.00	0.00	
3	Channalamb-3	03																0.00	0.00	
4	Channalamb-1	04																0.00	0.00	
5	Channalamb-2	05																0.00	0.00	
6	Channalamb-3	06																0.00	0.00	
7	Channalamb-1	07																0.00	0.00	
8	Channalamb-2	08																0.00	0.00	
9	Channalamb-3	09																0.00	0.00	
10	Kanduppam, Thuvudhar	10																0.00	0.00	
11	Vilayam	11																0.00	0.00	
12	Cuddalore	12																0.00	0.00	
13	Vulture	13																0.00	0.00	
14	Thiruvananthi	14																0.00	0.00	
15	Diemenpi	15																0.00	0.00	
16	Kelkai	16																0.00	0.00	
17	Saluv	17																0.00	0.00	
18	Manabul	18																0.00	0.00	
19	Eradi	19																0.00	0.00	
20	Tripur	20																0.00	0.00	
21	Cankkara	21																0.00	0.00	
22	Nilgiri	22																0.00	0.00	
23	Puduchi	23																0.00	0.00	
24	Thani	24																0.00	0.00	
25	Osifal	25																0.00	0.00	
26	Tiruv	26																0.00	0.00	
27	Karu	27																0.00	0.00	
28	Thanjur	28																0.00	0.00	
29	Puduchai	29																0.00	0.00	
30	Srinivasi	30																0.00	0.00	
31	Vellore	31																0.00	0.00	
32	Tiruvoli	32																0.00	0.00	
33	Thoothukudi	33																0.00	0.00	
34	Kanyakumari	34																0.00	0.00	

Rate Entry
 Please enter the
 Inspection
 Charges in Rupees
 for this item.