

# Tamilnadu Co-operative Milk Producers' Federation Ltd.,



**“EXPRESSION OF INTEREST (EOI) FOR PROPOSAL FOR  
PROCESSING OF MILK AND PACKING IN GLASS BOTTLES  
OR THROUGH ANY OTHER COMPOSTABLE MATERIALS OF  
QUANTITY 500 LITRES PER DAY AT REASONABLE PRICE  
FOR AMBATTUR DAIRY”**

EOI Reference No: 23205/DGM(P)/AD/ENGG/24

**THE DEPUTY GENERAL MANAGER (Production),  
TAMILNADU COOPERATIVE MILK PRODUCERS' FEDERATION LIMITED**  
No.: 29 & 30, Ambattur Industrial Estate,  
Chennai – 600 098.  
Phone : 044-23464528 - 533.  
E-Mail: [agmead12@gmail.com](mailto:agmead12@gmail.com)

## **INVITATION FOR EXPRESSION OF INTEREST (EOI)**

1.1).The Dy. General Manager (Prodn.), Ambattur dairy, TCMFP Ltd. invites expression of interest by bids on <https://tntenders.gov.in>, <https://aavin.tn.gov.in> and NCDFI from who is having the infrastructure for processing of milk and packing in glass bottles or other compostable materials of quantity 500 lts by issuing shelf life of more than 10 days on cost basis for Ambattur dairy.

1.2).The Notice inviting EOI document containing the details of Qualification Criteria, Submission requirement, brief objective, Scope of work, method of evaluation criteria and terms of reference, etc.,

1.3).Important Dates:-

EOI Document Availability on the Portal	01.03.2024
Bid submission End Date and Time.	08.04.2024 at 3.00 pm
Bid Opening Date and Time.	09.04.2024 at 11.00 am

1.4). A Pre-Bid Conference will be held at 11.30 am on 20.03.2024 in Joint Managing Director's office, Ambattur. All prospective bidders are requested to kindly submit their queries, if any to the email id – [agmead12@gmail.com](mailto:agmead12@gmail.com) on or before 20.03.2024 at 11.30 am.

1.5).The Expression of Interest Proposals should reach the office of the undersigned on or before 08.04.2024 @ 3.00 PM in a sealed cover duly superscribed as "EXPRESSION OF INTEREST (EOI) FOR PROCESSING OF MILK AND PACKING IN GLASS BOTTLES OR OTHER COMPOSTABLE MATERIALS"

1.6).The bidders should submit their bids in person or by post or courier or eSubmission through eProcurement Portal (<https://tntenders.gov.in>). All other details can be seen in the EOI documents, the EOI documents can be downloaded at the above website. Corrigendum / Addendum to this publication, if any would appear only on the above said website.

1.7).Site visit will be allowed from 10:00 am to 4.30 p.m. on all working days from. Permission for site visit may be taken by giving a mail to [agmead12@gmail.com](mailto:agmead12@gmail.com) with Tender reference Number

1.8). Place of Pre- Bid meeting & Bid opening:-

**Conference hall of the Joint Managing Director's office,  
TAMILNADU COOPERATIVE MILK PRODUCERS' FEDERATION LIMITED**  
No.: 29 & 30 Ambattur Industrial Estate,  
Chennai – 600 035.  
Phone : 044-23464528 - 533.

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**EXPRESSION OF INTEREST (EOI) FOR PROCESSING OF MILK AND PACKING IN GLASS BOTTLES OR ANY OTHER COMPOSTABLE MATERIALS OF QUANTITY 500 LTS PER DAY BY IMPROVING SHELF LIFE OF MORE THAN 10 DAYS ON COST BASIS FOR AMBATTUR DAIRY**

**1. Introduction**

Aavin is a State Government Cooperative under the ownership of Tamil Nadu Cooperative Milk Producers Federation Limited (TCMPFLTD), Ministry of Dairy Development, Government of Tamil Nadu and the trademark of TCMPFLTD. Aavin procures milk, processes it and sells milk and milk products to consumers. The company produces a wide range of products, including milk, butter, yogurt, ice cream, ghee, milk shake, khoa, tea, coffee, and chocolate, among other goods. The milk received from the District Unions are being standardised, homogenized, pasteurised, packed in polythene film and supplied to consumers about 15 lakh litres in Chennai at reasonable price. The TCMPF Ltd. is interested in obtaining an Expression of Interest (EOI) for the Processing of milk and packing in glass bottles or other compostable materials of quantity 500 lts on cost basis. This is an attempt made to avoid polythene for saving environment and also for supplying milk through eco-friendly packing at affordable price to consumers.

**2. Scope of Work**

EOI is called from firms / companies / start-ups to build, own and operate machines for packing milk in eco-friendly compostable materials or in bottles at Ambattur Dairy or at bidder unit. The pilot project targets the supplying of milk in the area of Anna Nagar and Villivakkam initially.

The firm, if using a recyclable (non-compostable) material like glass need to arrange for the supply, distribution and recovery of the used material and sterilize it before re-use.

The proposal is called from companies who built, own and operate eco-friendly packs in 500 ml quantity in glass bottles or through any other compostable materials. It is carried out for pilot purpose by packing 500 lts with higher shelf life and distribute in the market. The bottle or other packing should be properly sealed with necessary details mentioning in the label and should have all FSSAI standards and labels.

The milk is standardized to toned milk, pasteurized and would be provided by TCMPF Ltd. The packing material as per aavin design to be used for the supply as per the approved format by TCMPF Ltd.

### **3. Who can apply**

The firms / companies / start-ups in the preparation of Detailed Project Report and implementation of eco-friendly projects in packing.

### **4. How to apply**

- There shall be EOI in one bid system.
- Interested firm should submit Technical bid only. Bids which are incomplete and not consistent with the requirement will be specified as unresponsive and likely to be rejected.

### **5. Minimum eligibility criteria**

- Documentary evidence for legal entity of EOI item / works as per **EOI Clause No.7.1.**
- Details of the projects already prepared for which Eoi applied by the Bidder.
- The following Supporting Documents, including the Annexures / Amendments are to be uploaded duly signed and sealed in each and every page.
  - Profile of the Bidding Organisation as per Annexure-I.
  - Financial Capability as per Annexure-II
  - Declaration Form as per Annexure-III
  - Any other documents wherever insisted in the EOI document..

### **6. Specification and other requirements**

The proposed solution should meet the following basic requirement: -

- The milk supplied will be pasteurized toned milk which is having the fat content of 3.0% and SNF content of 8.5%. The company should have knowledge of manufacturing and distributing the end product.
- The milk should be packed in the quantity of 500 ml packing in glass bottles or any other food grade compostable materials and should be according to FSSAI guidelines.
- The sealing should be tight enough and sealed properly to avoid leakages and contamination.
- The labelling and necessary printing like date of production, Use By Date, etc should be made on each packing.

- The packing materials referred should be 100% food grade of compostable or 100% reusable glass bottle.
- The modalities for the supply of requirement of packing materials, lid, label and create for transportation shall be furnished by company.
- The quality assurance for milk should be ensured by the packing unit and also it will be checked by TCM PF quality team.
- The packing unit should clearly mention the packing material specifications during the submission of EOI.

#### 7. Pre-Qualification criteria: -

S.No	Parameter	Criteria	Supporting Documents
1.	Legal Entity	i. A company incorporated in India under the companies Act 1956, 2013 and subsequent amendments thereto. <b>ii. Should have GST Number.</b> <b>iii. Should have a valid Pan Number.</b>	i. Copy of Certificate of Incorporation Submit valid certificates of registration. ii. Submit valid certificate of Registration. iii. Submit valid certificate of Registration.
2.	Technical expertise	The bidder should have sufficient technical expertise and requisite infrastructure to develop pilot projects and to install new related equipments.	

#### 8. Evaluation of Eol

##### General Instructions

- The Eol shall be submitted within the stipulated date and time either in person or by post so as to reach on or before the time and date specified. Tenders received after the specified date and time shall be summarily rejected.
- EOI proposal shall consist of supporting proofs and documents as defined in Clause 7 - Pre-Qualification Criteria and Clause 5 – Minimum eligibility criteria.
- Bidder shall submit all the required documents as mentioned in Clause 7 of this document.

- The EOI proposal submitted by Bidder should be a complete document. The document should be page numbered, must contain the list of contents with page numbers and shall be digitally signed by the Authorized Representative of the Bidder.
- EOI document submitted by the Bidder should be concise and contain only relevant information as required.
- The entire proposal shall be strictly as per the format specified in this Invitation for Expression of Interest and any deviation may result in the rejection of the EOI proposal.
- TCMPF LTD., will shortlist Bidders who meet the Pre-Qualification criteria as mentioned in Clause-7 – Pre-Qualification Criteria and Clause-5 – Minimum eligibility of this document.

### **9. Evaluation Process**

- TCMPF LTD., shall evaluate the responses to the EOI and all supporting documents/ documentary evidences. Non-submission of requisite supporting documents/ documentary evidence, may lead to rejection of the EOI Proposal.
- TCMPF LTD., may seek additional documents or clarifications as and when required from the Bidders.
- Each of the responses shall be evaluated to validate compliance of the applicant according to the Pre-Qualification Criteria, Forms and the supporting documents specified in this document.
- All bidders will be required to give their presentation on the date and time fixed by TCMPF LTD., if necessary.
- The decision of the TCMPF LTD., in the evaluation of responses to the Expression of Interest shall be final.

### **10. Technical proposal details**

- Technical Proposal should cover all relevant/ supporting duly signed documents as mentioned in the EOI document.

**CHAPTER - 2**  
**Annexure to be enclosed with Technical Bid**

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1	PROFILE OF THE BIDDING ORGANISATION	I
2	DECLARATION FORM	II



## ANNEXURE-I

### PROFILE OF THE BIDDING ORGANISATION

The Bidder shall furnish the following details without fail:

Name of the Organization	
Nature of the Organization: PSU/Public Ltd/Private Ltd	
Year of Incorporation(Furnish copy of Certificate of incorporation)	
Address of the Registered Office:	
Contact Person Name	
Contact Person Mobile	
E-Mail Address	
GST Registration Number(Furnish copy of GST Certificate)	
PAN Number(Furnish copy of PAN Card)	

Note: The Bidder must upload documentary proof for the above details without fail.

I/we hereby declare that the details furnished above are true and correct to the best of my knowledge. In case any of the above information is found to be false or untrue or misleading or misrepresenting, I/we am/are aware that I/we may be held liable for it.

Signature of the Bidder with office seal

Place:

Date:

**ANNEXURE-II**  
**DECLARATION FORM**

**(To be signed with company seal on letter head and uploaded in the Technical Bid)**

To

The Dy. General Manager (Production),  
TCMPF Ltd.,  
No.29 & 30, Ambattur Industrial Estate,  
Chennai – 600 098.

Sir,

Sub: Acceptance of Terms & Conditions of EOI.

EOI Ref. No.: 23205/DGM(P)/AD/ENGG/24

Name of Tender / Work / Item: Expression of Interest (EOI) for submitting detailed project report for execution of pilot project for packing milk in glass bottles or through any food grade compostable materials of quantity 500 lts per day and supplying to the market at Villivakkam and Anna Nagar.

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We, the undersigned, declare that:

- 1) I / We hereby certify that I / we have read the entire terms and conditions of the EOI documents including all documents like detailed technical specification, annexure(s), etc.
- 2) I/we agree to abide by all the terms and conditions stipulated by the TCMPF which I/we have read and understood.
- 3) I/we certify that I/we have fully read and understood the instruction to bidders for bid submission given by TCMPF, and any lapse to properly submit the bids result in rejection of the bid submitted.
- 4) I/we certify that the EOI is offered without any alteration / addition / omission.
- 5) The corrigendum(s) issued from time to time by your department/ organisation too has also been taken into consideration, while submitting this declaration form
- 6) I/ we certify that all the conditions of the EOI are accepted.
- 7) I/we agree that the TCMPF is not responsible for any data corruption that might arise during the transmission / uploading of data in the website or due to disruption in communication error in my / our EOI.

- 8) I/we agree that the TCMPPF, has right to change schedule of opening or any technical corrective action to resolve any error that might arise during the opening of the EOI by TCMPPF.

Signature of the Bidder with office seal

Place:

Date: